2018 ANNUAL REPORT









Dear Interlochen Family and Friends,

Thank you for your kind welcome and support. You have made my first year with Interlochen so meaningful and inspiring.

Throughout the past year, I have had the pleasure of meeting with so many of you and learning of your hopes and dreams for Interlochen. From parents who remarked how their children's lives have been transformed to alumni who have expressed how Interlochen shaped their future, your passion is apparent and one that I share.

While I traveled the country, here are the aspirations I heard most often from you:

- Interlochen is the leading and most respected destination for aspiring, motivated young artists from 3rd through 12th grade
- Camp and Academy are more financially accessible, increasing the talent pool for whom an Interlochen education is in reach
- Academic and residence life programming are recognized as defining characteristics of the Interlochen experience
- Interlochen further advances the ideal of world friendship as a champion of diversity and inclusion
- Interlochen is widely acknowledged as a globally connected leader in the arts and education
- Interlochen Public Radio connects people in northern Michigan to the world and the world to life in northern Michigan

As Interlochen moves toward its 100th anniversary, I am excited to build upon what you have made possible through your support of CREATE AMAZING: The Campaign for Interlochen and work together on turning these hopes and dreams into a reality.

As we finish this Campaign, you have already achieved so much, but I invite you to join me as we bring Interlochen closer to these aspirations. Artists push further and, in that spirit, our work together is just beginning. I'm excited to be on this journey with you.

With gratitude,

Trey Devey President



Interlochen was founded in 1928 and is located in beautiful northwest lower Michigan. Each year, thousands of artists and arts patrons come to Interlochen to experience world-class educational and cultural opportunities. Students study comparative arts, creative writing, dance, motion picture arts, music, theatre and visual arts, inspired by the scenic beauty of our campus and guided by an outstanding faculty and guest artists.

Interlochen includes Interlochen Arts Academy, Interlochen Arts Camp, Interlochen Public Radio, Interlochen Presents and Interlochen College of Creative Arts.



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Construction of the new Music Building is set for completion spring 2019

CREATE AMAZING: The Campaign for Interlochen

Since 2012, you joined more than 18,000 supporters giving over \$134 million. Here's what you accomplished through your philanthropy.

Interlochen distributed the most financial aid in its history, to 1,100 deserving and passionate young artists. Over 3,000 donors, including 1,500 first-time supporters, gave more than \$1.2 million to the Interlochen Annual Fund through the Create Amazing Opportunities Challenge.

Generous donors have added \$7.5 million to Interlochen's endowment, creating over 30 endowed scholarships.

Significant campus improvements are taking shape, with plans being finalized for renovated and expanded dance facilities and the new Music Building set to open in spring 2019.

Interlochen Public Radio began broadcasting the Interlochen Collection—a weekly series that shares performances from Interlochen's vast archives.

Thank you for giving *everyone* a place to unite through the power of the arts. You have laid the groundwork for Interlochen's centennial in just 10 years.



THANK YOU for transforming a young artist's life

When you made a gift, you ensured a promising young artist found their path to Interlochen. And when they arrived, you helped them have the opportunity of a lifetime.

Thank you for championing scholarship opportunities for young artists, including in places like Cleveland, Detroit, Los Angeles and Maui.

Support also helped recruit young artists through new partnerships, which included the:

- Miami Music Project
- Riverdale Children's Theatre in The Bronx
- Youth Orchestra Los Angeles
- Cincinnati Symphony Youth Orchestra Nouveau Chamber Players
- Harmony Program in New York City
- Omaha Conservatory of Music





A Camp student paints with a Paul Oliver Living and Rehabilitation Center resident.



Nathan Ginter (IAA 16-18, IAC 14-15) became Interlochen's 45th Presidential Scholar in the Arts—the first motion picture artist to be selected.

You ensured young artists had compelling and unrivaled Camp and Academy offerings.

Citizen artistry programs expanded as students worked with patients, patient families, and employees at Munson Medical Center's Cowell Family Cancer Center and Paul Oliver Living and Rehabilitation Center. Students also collaborated with the Great Lakes Children's Museum and Traverse City Light & Power.

"The basic Idea of Aesthetics of Health, the idea that the arts are first and foremost about a connection to humanity and to others, is one of the greatest gifts I've been given in my education. It's an idea that has already heavily influenced my artwork, and will continue to inspire me for the foreseeable future."

 Simon, Visual Arts Student, Age 17, Camp and Academy, Appleton, Wis.

The World Youth Honors Choir, Interlochen Singers and Interlochen Festival Choir sang in Bay Harbor with the Detroit Symphony Orchestra at the Great Lakes Center for the Arts' grand opening, which was also broadcast live by Interlochen Public Radio.

And musical theatre students performed a wide-ranging repertoire from *The Music Man* during Camp to *Tuck Everlasting* and *Sweeney Todd: The Demon Barber of Fleet Street* during Academy.



You also gave students the opportunity to work with world-class faculty and guest artists, such as remedial environmental artists Mary O'Brien and Daniel McCormick, who worked with Academy students in revitalizing a ten acre pine plantation on campus.

"With the guidance of people like Mary and Daniel ... our class was able to accomplish what we never thought was possible. They taught us how to generate ideas and to pursue our curiosities that benefit both our artistic needs as well as the needs of the ecological landscape around us that we were looking to restore."

—Jamie, Comparative Arts Student, Age 17, Academy, Suttons Bay, Mich.

Being in WYSO has introduced me to outstanding professionals that I would have never dreamed I would have the opportunity to work with. Martin Chalifour, concertmaster of the LA Phil, actually asked me to play a duet with him! That was certainly an experience I will never forget.

— Adrian, Cello Student, Age 16, Camp and Academy, Kerrville, Texas





Comparative artists worked with author Anne-Marie Oomen (IAA Fac 97-14), DJ and producer Salar Ansari, Oscar-winning Detroit musician Luis Resto (IAC 76-77), and artist Don Dixon (IAA 93-96) on creating "Kenzoku," a musical that blended original music, choreography and animation.

Interlochen Valade Concertmasters helped Camp musicians hone their artistic and technical skills:

Margaret Batjer - Concertmaster, Los Angeles Chamber Orchestra

Celeste Golden Boyer – Second Associate Concertmaster, St. Louis Symphony Orchestra

Martin Chalifour – Principal Concertmaster, Los Angeles Philharmonic

David Coucheron – Concertmaster, Atlanta Symphony Orchestra

Dennis Kim – Concertmaster, Pacific Symphony

Jeff Thayer – Concertmaster, San Diego Symphony



I'm eternally grateful for the opportunity to come to Interlochen. Being at Interlochen is so inspirational because you meet people from different cultures, arts, and personalities. I never want to leave here and it is all because of you. Thank you for helping me chase my dream.

 Alan, Dance Student, Age 14, Camp, South Orange, N.J.

INTERLOCHEN ANNUAL FUND

Thank you for leading the way as a champion of art and opportunity!

When you supported the Interlochen Annual Fund, you ensured 1,100 young artists received scholarship support, like Adrian.

And you joined together to unlock over \$300,000 in extra scholarship support from Interlochen Trustee Dr. Mohamed A. El-Erian. This funding helped an additional 120 young artists pursue their dreams at Interlochen.

Your support also brought transformational opportunities to students. For example, you helped actors work with Grammy-nominated artist Alexandra Silber (IAA 99-01, IAC 95-99, IAC St 01-02); dancers perform *Don Quixote*; and musicians play under the baton of guest conductors, from JoAnn Falletta to Larry Rachleff.

And you invested in costumes, film supplies, music scores, instruments, and much more.

Thank you for your annual philanthropy!





INTERLOCHEN PUBLIC RADIO

Thank you for giving the gift of music and news to your neighbors and the world. Your philanthropy helped IPR:

- Broadcast live performances, including the World Youth Symphony Orchestra from Interlochen and the New York Philharmonic from Ann Arbor.
- Present free community events, including "Ethics and Transparency in Today's Media" in conjunction with the International Affairs Forum and featuring NPR Ombudsman Elizabeth Jensen.
- Produce award-winning stories, including Morgan Springer's series "Irredeemable" and Dan Wanschura's story "Tuning pianos at Interlochen is a job that never ends," which received regional Edward R. Murrow awards. "Irredeemable" also won two national awards from Public Radio News Directors Incorporated.
- Give our community access to national programming, like *All Things Considered, Morning Edition, Live from Here,* and *1A*.

As IPR looks to the future, your investment will help:

- Increase coverage of northern Michigan's musical community and live performance events from Studio A and concert stages.
- Expand efforts to nurture a love and understanding of music with children and families beyond the radio through *Kids Commute* and a regional music education project.
- Increase conservation journalism and disseminate those stories to statewide and national audiences.
- Expand IPR's internship program for all those who want to create compelling, high-quality journalism.
- Build a team of skilled community radio producers who create content and give eyes and ears across northern Michigan.





Thank you for supporting IPR News' high-quality journalism, a precious resource in the digital age, and IPR Classical—one of just 66 all-classical public music stations left in the United States.

\$13.7 NOTES

Total scholarships and financial aid awarded to Interlochen students in fiscal year 2018



THANK YOU for Creating Amazing this Year with Your Generosity!

BY THE NUMBERS: FISCAL YEAR 2018 IN REVIEW

STUDENT ENROLLMENT

Interlochen Arts Camp:

2,516 Camp students from 51 U.S. states and territories and 49 countries

Interlochen Arts Academy:

472 students from 48 U.S. states and territories and 30 countries

SCHOLARSHIPS AND FINANCIAL AID

Interlochen provided \$13.7 million in financial assistance to 1,100 Interlochen students

OPERATING BUDGET

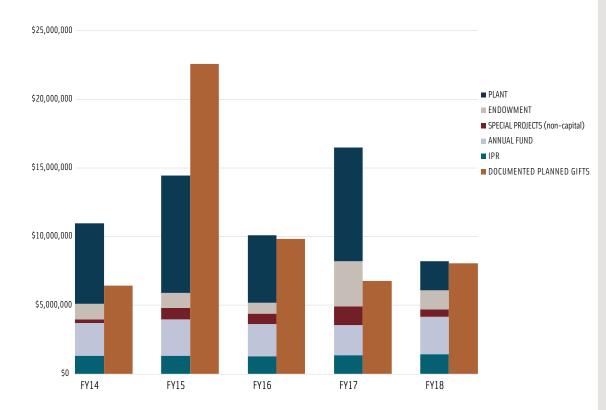
Revenue:	\$43,406,172
Expenses:	\$41,746,276

FUNDRAISING

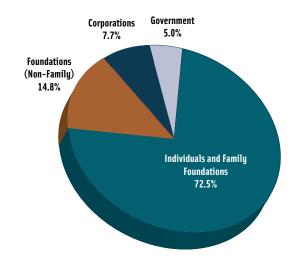
\$ 2,703,292
\$ 1,453,559
\$ 4,068,950
\$ 8,225,801

Comprehensive financial reports may be found on pages 40 through 43 of this report. Complete audited financial statements are available online at www.interlochen.org/support or by calling our advancement office at 231.276.7623.

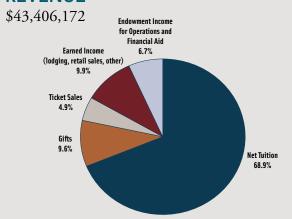
HERE'S HOW YOU SUPPORTED INTERLOCHEN



INTERLOCHEN'S CONTRIBUTIONS AND GRANTS

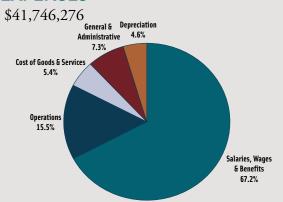


REVENUE



Net tuition accounted for more than two-thirds of Interlochen's operating income, which totaled \$43.4 million in fiscal year 2018. Philanthropic support provided by current gifts and endowment income accounted for 16.3% of the total revenue. Annual giving helps maintain our generous financial aid program and supports other critical operations, from performances to public radio.

EXPENSES



Interlochen's operational expenses totaled \$41.7 million in fiscal year 2018. Our investment in people, the heart of the Interlochen experience, continues to be our most significant expense.

Jackie Wilson: Funny

By Darius Atefat-Peckham

It's funny, he hears stories about white boys who sit at the mouth of rivers, a little radio by their knee, copying his vocal inflection, his tone and diction, the way he begins in his throat and works his way down like a wine-bottle in a paper sack that he started when he was nine and has yet to finish because there's the sound of alto-sax in his shoes, in his throat, in the floorboards beneath his feet. He hears boys like these turn into Elvis Presley, into Roy Orbison, and it's funny because they say he bridged a divide with song but there are guns and gangs and knives to worry about closer to home. And there's protection from 'em too, if you sing it right, if you make 'em laugh, kick your toe into jazz, smile bright. where's the mic? It's not just Elvis who's been influenced. Is it taboo if he says he learned to boogie, learned stage presence from guys like Elvis? No? That's alright that's the big stage, guys like him, they dip their toes in the blues like the tip of a fishing pole, sing to the birds that skim the riverbed, the trees that shape themselves around the mouth. It's funny, it really is, that the twigs float and look like black toes upturned and Your Love on the radio sounds copped, sounds fake because when the boy's voices break, and they smile, begin again here's advice: copy yourself, the growl in your belly and the sax in the shoes, the brightness in the teeth and the deep Stain of wine on the tongue. And remember the laughter, 'cause when the vocal chords shatter. you'll love that best.

Darius Atefat-Peckham (IAA 17-18) was one of five distinguished teens appointed as National Student Poets, the nation's highest honor for youth poets presenting original work.

THANK YOU, Volunteers, for Creating Amazing Every Day!



Our volunteers generously give their time and talent to make Interlochen a better place. You can find them welcoming people to campus, ushering concerts, planting flowers, distributing marketing materials, serving on leadership committees, recruiting the next generation of young artists, and sewing costumes.

This fiscal year, 733 volunteers generously donated a total of 13,446 hours. Ted Beiderwieden was honored as Volunteer of the Year for his 680.5 hours of dedicated service, including stints with Interlochen Public Radio pledge drives and behind the desk at the Dennison Center for Recreation and Wellness. Thirty-four volunteers were also recognized for their 20 or more years of service.



THANK YOU to our Volunteers!

Trudy Aardema Kenneth Alexander Patricia Alexander Fran Alfs David Allen Fred Altman Helen Altman Iulie Alton Joseph Ambrosi Tina Andrews Jone Antenucci Charles Armour June Audelotte Roy Aydelotte Carol Bader Richard Bader Gary Baillod Jan Baillod Diane Bair Gretchen Bard Terru Bard Clark Barnes Connie Barnes Leslue Barrett Josh Bassette Katherine Baxter Carole Becker Dennu Becker Helen Becker Jane Becker John Beeru Margaret Beeru Ted Beiderwieden Debbie Bera Doug Berg Gordon Berg Lauren Berg Liz Beraer Jon Bernreuter Megan Berru Kirk Bettison Kate Beuda Brian Bibb Richard Bingham Amu Birtcher Elisabeth Bloom

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A sincere thank you to all our supporters for helping students from all walks of life and backgrounds explore, grow, and flourish at Interlochen. You also brought inspiring performances to the stage, thoughtful and original public radio programming to the airwaves, and joy to the hearts of audiences on campus and around the globe.

Thank you to the following leadership supporters who contributed \$1,000 or more in calendar year 2017. We are also grateful to our anonymous supporters.

We sincerely appreciate the opportunity to correct any errors or omissions, or to make changes to your name listing. Please contact the advancement office at 231.276.7623 or advancement@interlochen.org.

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Interlochen is pleased to honor its most generous supporters at the following levels of recognition:

President's Club \$5,000 and above

Silver Members (\$10,000 - \$24,999)

Gold Members (\$25,000 - \$49,999)

Platinum Members (\$50,000 - \$99,999)

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Silver Members (\$1,000 - \$2,499)

Gold Members (\$2,500 - \$4,999)

IPR Producer's Circle \$5,000 and above to Interlochen Public Radio

IPR Broadcaster's Circle \$1,000 - \$4,999 to Interlochen Public Radio

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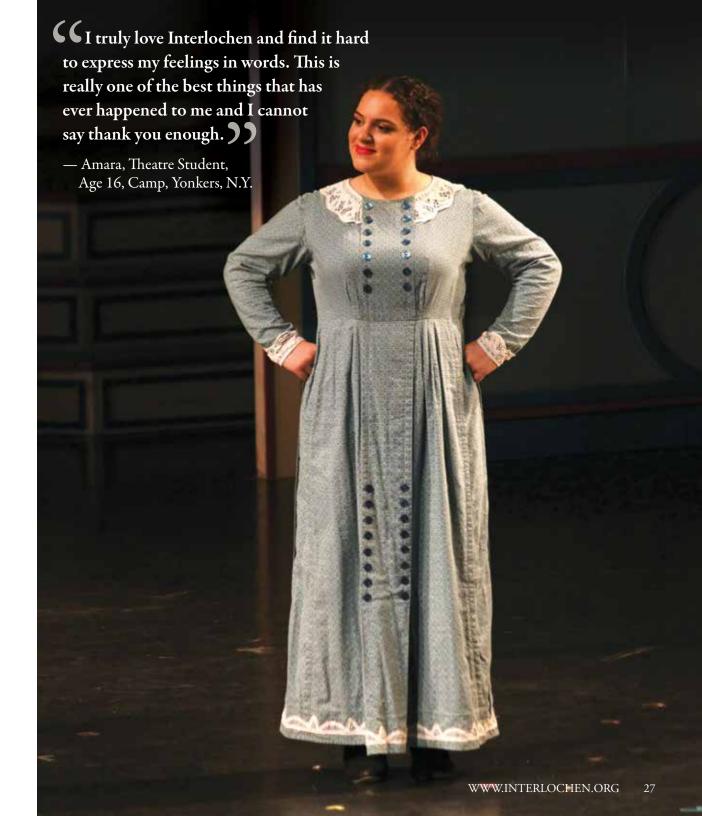
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Gifts were given by donors in honor of the following:

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Erin Anderson and her work on

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My brother, Philip Bach Lauren Bajorek, IAC '09, '11-'13

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The Family of John and Margaret Beery

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Michael D. Mabry, for his love of music

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Gifts in Honor continued

Philip and Coral Lee Mason

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My musical children

My parents, who sent us to camp in 1949

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Summer camp friendships
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Sheldon Gordon, brother of Elaine Silets

Marilyn Joanne Crandall Green

Patricia Ann Park Harmon - who was the

love of my life and still is!

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At Interlochen I saw hundreds of other people like me who were doing the same thing as I was. I thought I had just gone to heaven. It was like nothing I had ever experienced and when the summer ended, all I wanted to do was come back.

— Guillermo Figueroa, IAC 1967-70; Conductor, World Youth Symphony Orchestra; Principal Conductor, Santa Fe Symphony Orchestra; Music Director, Music in the Mountains Festival; Music Director, Lynn Philharmonia, Lynn University

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These generous supporters transform the lives of generations of Camp and Academy students through endowed scholarships, expendable scholarship gifts of \$10,000 or more, and/or annual scholarships endowed in perpetuity through documented estate gifts. Our talented students also receive support through gifts to the Interlochen Annual Fund. We acknowledge all of these gifts of support with sincere gratitude. To learn more, please contact the Advancement Office at 231-276-7623 or visit interlochen.org/give.

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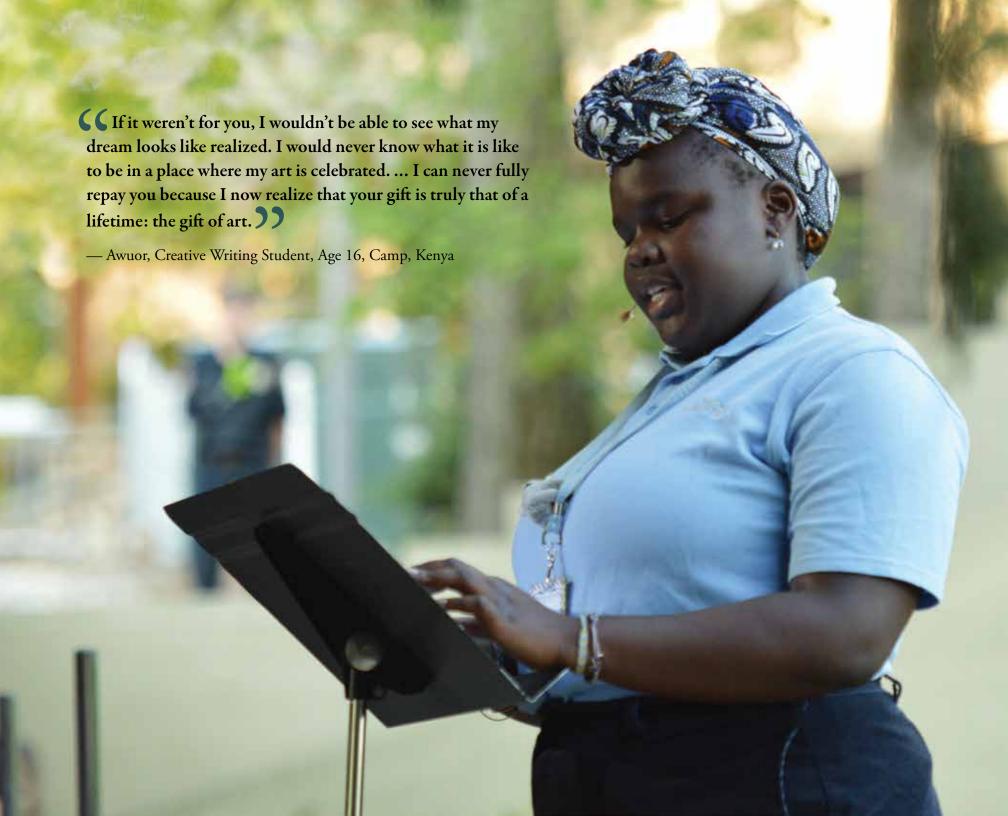
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STATEMENT OF FINANCIAL POSITION

	May 31, 2018	May 31, 2017		
ASSETS:				
Cash and cash equivalents	\$ 11,316,415	\$ 13,397,253		
Investments	138,815,056	128,040,508		
Accounts receivable, net of allowance of approximately				
\$2,777,000 in 2018 and \$2,581,000 in 2017	253,935	166,668		
Gifts receivable	7,273,406	9,558,983		
Prepaid expenses and other receivables	664,638	812,620		
Inventories	982,497	1,033,204		
Land, buildings and equipment, net	56,119,923	48,980,778		
Other assets	994,686	1,422,593		
TOTAL ASSETS:	\$ 216,420,556	\$ 203,412,607		
LIABILITIES:				
Accounts payable - trade	\$ 691,791	\$ 816,350		
Accrued liabilities	6,910,461	4,243,317		
Tuition deposits and other	12,631,163	12,115,758		
Annuities payable	555,063	698,870		
Bonds payable net of debt issuance costs of \$171,431				
in 2018 and \$182,146 in 2017	25,228,569	25,217,854		
TOTAL LIABILITIES	46,017,047	43,092,149		
NET ASSETS:				
Unrestricted	110,909,326	98,258,788		
Temporarily restricted	27,000,245	30,951,692		
Permanently restricted	32,493,938	31,109,978		
Total net assets	170,403,509	160,320,458		
TOTAL LIABILITIES AND NET ASSETS	\$ 216,420,556	\$ 203,412,607		

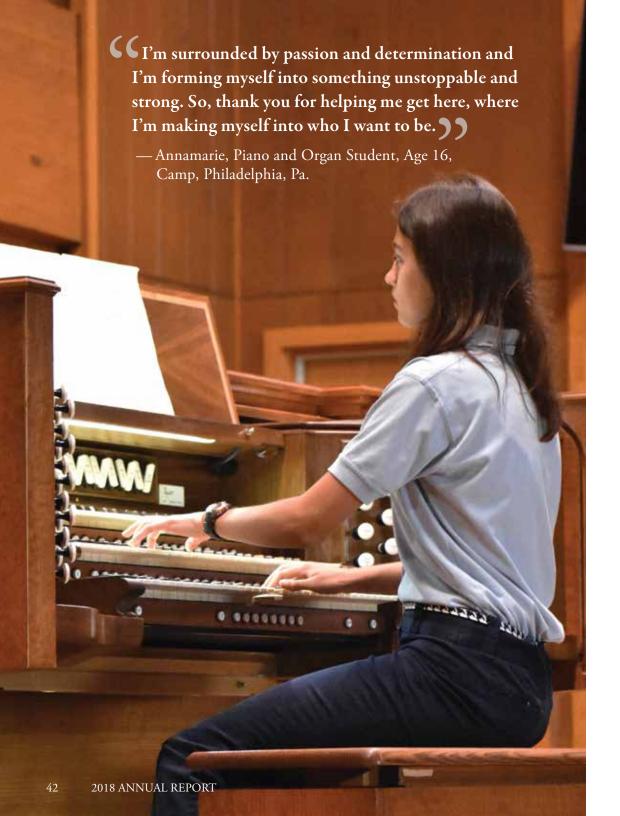
STATEMENT OF ACTIVITIES

REVENUES AND OTHER ADDITIONS:
Gross tuition and student fees
Assets released from restrictions:
Operating item:
Financial aid
Less financial aid grants
Net tuition and student fees
Ticket sales
Lodging
Retail sales
Contributions and grants
Net gain of investments
Endowment allocation
Other revenues
Total revenues and other additions
0007.05.00.000.4440.650.4050
COST OF GOODS AND SERVICES:
Artist fees
Cost of goods sold
Total cost of goods and services
COST OF OPERATIONS:
Salaries, wages and benefits
Food costs
Contracted services
Supplies
Repairs and maintenance
Leases and rentals
Utilities
Insurance
Telephone and postage
Other operational
Total cost of operations

AND CHANGES IN NET ASSETS

		Unrestricted				Temporarily Restri	Permanently Restricted				
,	Operating Funds	Designated Funds	Designated Endowment Funds	Total Unrestricted	Scholarship Funds	General Funds	Endowment Funds	Plant Funds	Total Temporarily Restricted	Endowment Funds	May 31, 2018 Total
	\$ 43,640,112	\$ -	\$ -	\$ 43,640,112	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 43,640,112
	3,938,503 (13,769,665)	-	(53,134)	3,885,369 (13,769,665)	(2,696,920)	(6,372) -	(1,182,077)	-	(3,885,369)	- -	- (13,769,665)
	33,808,950	_	(53,134)	33,755,816	(2,696,920)	(6,372)	(1,182,077)	-	(3,885,369)	_	29,870,447
	2,140,581 1,370,879	- -	- -	2,140,581 1,370,879	- -	- -	- -	_	-	- -	2,140,581 1,370,879
	1,914,785 1,453,559	126,969 988,293	(23,535) 6,278,778	1,914,785 1,556,993 7,267,071	2,703,292 -	- 444,928 121,581	3,797,323	1,910 2,137,376 292,897	1,910 5,285,596 4,211,801	1,383,212 -	1,916,695 8,225,801 11,478,872
	1,693,969 1,023,449	30,098	237,208	1,693,969 1,290,755	(1,693,969) 50	- 2,760	_	- 590	(1,693,969) 3,400	- 748	- 1,294,903
	43,406,172	1,145,360	6,439,317	50,990,849	(1,687,547)	562,897	2,615,246	2,432,773	3,923,369	1,383,960	56,298,178
	1,276,664 989,062	87,213	- -	1,363,877 989,062	- -	54,908	- -	- -	54,908	- -	1,418,785 989,062
	2,265,726	87,213		2,352,939	_	54,908		_	54,908	_	2,407,847
	28,066,093	1,086,153	_	29,152,246	_	205,162	_	_	205,162	_	29,357,408
	1,410,807	3,457	_	1,414,264	_	2,195	_	_	2,195	_	1,416,459
	728,866	380,463	_	1,109,329	_	12,469	-	31,380	43,849	_	1,153,178
	1,332,449	811,208	_	2,143,657	_	129,188	_	357,463	486,651	-	2,630,308
	836,377	73,456	_	909,833	-	105	_	_	105	-	909,938
	316,453	9,799	_	326,252	_	11,215		-	11,215	-	337,467
	947,076	_	_	947,076	-	-	_	_	_	-	947,076
	324,308	_	_	324,308	-	-	_	13,175	13,175	-	337,483
	464,056	95,038	-	559,094	_	-	_	-	-	-	559,094
	96,042	84,297	102,918	283,257	_	14,311			14,311		297,568
	34,522,527	2,543,871	102,918	37,169,316	_	374,645	_	402,018	776,663	_	37,945,979

(continued)



STATEMENT OF ACTIVITIES

GENERAL AND ADMINISTRATIVE:

Marketing Travel and entertainment Professional services Other

Total general and administrative
Total expenses before board-designated
expenditures and depreciation

Increase (decrease) in net assets before Board-designated expenditures, depreciation and non-operating items

Board-Designated Expenditures

Increase (decrease) in net assets before depreciation and non-operating items

Depreciation Expense

Assets Released from Restrictions/Transfers Non-operating items - Capital and other

Net Increase (Decrease) in Net Assets

Net Assets, beginning of year

Net Assets, end of year

AND CHANGES IN NET ASSETS (CONTINUED)

	Unresti		Temporarily Restricted						Permanently Restricted		
Operating Funds	Designated Restricted Funds	Designated Endowment Funds	Total Unrestricted	Scholarship Funds		General Funds	Endowment Funds	Plant Funds	Total Temporarily Restricted	Endowment Funds	May 31, 2018 Total
\$ 	\$ 39,976	\$ -	\$ 953,549	\$	\$	7,366	\$ -	\$ 3,035	\$ 10,671	\$ -	\$ 964,220
894,687	161,504	_	1,056,191	719		99,572	_	1,451	101,742	_	1,157,933
502,989	349,181	105 //1	852,170	_		- (1.056	_	43,176	43,176	_	895,346
471,696	284,347	105,441	861,484	710		41,056		27,459	68,515		929,999
 2,782,945	835,008	105,441	3,723,394	719		147,994		75,391	224,104		3,947,498
39,571,198	3,466,092	208,359	43,245,649	719		577,547	_	477,409	1,055,675	_	44,301,324
3,834,974	(2,320,732)	6,230,958	7,745,200	(1,688,266)		(14,650)	2,615,246	1,955,364	2,867,694	1,383,960	11,996,854
261,275	(261,275)	_	_	_		_	_	_	_	_	_
2.552 (00		(222.252	77/5 200	(4.600.066)		(1 ((50)	2/15/2//		2.267.627	1 202 262	11.0((.05/
3,573,699	(2,059,457)	6,230,958	7,745,200	(1,688,266)		(14,650)	2,615,246	1,955,364	2,867,694	1,383,960	11,966,854
1,913,803	-	-	1,913,803	-		_	-	-	-	-	1,913,803
5,489,670	32,450,636	(31,121,165)	6,819,141	1,678,705		(190,356)	(309,738)	(7,997,752)	(6,819,141)		<u> </u>
7,149,566	30,391,179	(24,890,207)	12,650,538	(9,561)		(205,006)	2,305,508	(6,042,388)	(3,951,447)	1,383,960	10,083,051
15,921,740	13,164,231	69,172,817	98,258,788	66,599		1,229,581	9,087,695	20,567,817	30,951,692	31,109,978	160,320,458
\$ 23,071,306	\$ 43,555,410	\$ 44,282,610	\$ 110,909,326	\$ 57,038	\$	1,024,575	\$ 11,393,203	\$ 14,525,429	\$ 27,000,245	\$ 32,493,938	\$ 170,403,509

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